



Innovation for Growth

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Prevas named regional partner of the year by Infor

The prize was awarded to Prevas for best performance and number of new customers in 2013.

Infor is a global provider of business solutions for companies, with over 70,000 customers in different industries. The commendation of Prevas as the year's regional partner for EMEA in the Nordic region 2013 is the result of their excellent performance with the Infor EAM maintenance system. The award was presented at Infor's annual EMEA Partner Conference held in Barcelona between the 11th and 12th of March this year.

The conference gathers annually in Europe for Infor partners and provides an opportunity to meet and exchange experiences, both between partners and with Infor's management and the teams from Europe and the U.S. This is also an important forum for Infor; accomplishments are highlighted, important updates for the latest innovations and solutions are announced (e.g. 10x Infor, Infor Ming.le™ and Infor ION) and the goals for 2014 are set.

The award was presented to Einar Alexander Andersen from Prevas by Jeff Abbot, Senior Vice President of Global Alliances and Channels from Infor.

"We are very pleased with the first class service that Psiam, now Prevas, has delivered over the 17 years of our collaboration. We truly value the in-depth industry expertise of their sales department as well as their professional service and support staff. This award is a testament to how highly we value our collaboration", says Jeff Abbot from Infor.

Just over a year ago, Prevas became an Infor Channel Partner in the Nordic region and since then has continued to build on its range of maintenance systems through successful deliveries and new customer contracts. It has consolidated its position as one of the leading industrial IT companies in the Nordic market.

Einar Alexander Andersen, EAM sales manager at Prevas commented on the award:

"We are delighted that the hard work of our team of specialists has been recognized through this award. Some of the new business successes are a direct result of references and recommendations, which is a mark of the team's commitment and expertise and also our commitment to our customers".

"The EMEA Partner Conference gives us an excellent opportunity to draw attention to the outstanding achievements within our growing partner network in EMEA. We had an extremely good year in EMEA last year thanks to our partners, and this was not just due to those partner companies that we commended with awards, such as Prevas, but also because many of our partners in the EMEA region had really good results over the year and received great support and gained tremendous benefits from belonging to the Infor Partner Network. We spend a lot of time and money helping the partner companies make contacts, access markets and sell faster through our ongoing investment in our IPN program and the results are clear to us all", says Jeff Abbot from Infor.

More information and follow-up

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About Prevas

With cutting edge expertise in embedded systems and industrial IT, Prevas contributes by providing innovative solutions that create growth. Prevas was founded in 1985, and the company is the main supplier and development partner to leading companies in industries such as life science, telecommunications, automotive, defense, energy and engineering. Offices are located in Sweden, Denmark, Norway and India. The company has approximately 600 employees. Prevas has been listed on the NASDAQ OMX Nordic Exchange in Stockholm since 1998. For further information, see www.prevas.com.

About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 70,000 customers in more than 200 countries and territories improve operations, drive growth, and quickly adapt to changes in business demands. Infor offers deep industry-specific applications and suites, engineered for speed, and with an innovative user experience design that is simple, transparent, and elegant. Infor provides flexible deployment options that give customers a choice to run their businesses in the cloud, on-premises, or both. To learn more about Infor, please visit www.infor.com.